

Have you thought about getting out of your business?



HUTCHINSON and BLOODGOOD LLP
CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS



- **Is your wealth locked up in your company?**
- **Are you wondering how to convert the value of your company into cash?**
- **Does the very idea of exiting your business seem somewhat frightening...yet exciting?**

You are not alone. If you have thought about leaving your business but don't know how to begin, you are in good company. Nearly 50 percent of successful business owners hope to exit their companies in the next five years, but the SBA notes that, "At any given time, 40 percent of U.S. businesses are facing the transfer of ownership issue" and "the primary cause for failure...is lack of planning."

How do you plan a successful business exit? To exit successfully, owners need:

- **A road map.** Exit Planning is a process that helps owners decide where they want to go as well as how to get there.
- **Experienced guides.** Owners must assemble a team of trained and experienced advisors to guide them through choices and decisions as they work toward their exit goals.
- **Implementation.** Success depends upon a disciplined implementation timetable keyed to an owner's Exit Plan.

How we can help. To help you accomplish your successful exit, we coordinate your advisor team, draft an Exit Plan based upon your goals, and implement that Plan on your timetable. We are experienced and know how to guide you to your successful exit.

Our Exit guidance is a process, not a product. We aren't vested in promoting a particular goal. Instead, we work to identify and to accomplish your goals. It works because it is a customizable process that takes you to the successful exit you desire!

For more information and to receive a complimentary exit preparedness assessment, please contact Tanya Scott at tscott@hbllp.com or (619) 849-6529.

We look forward to helping you plan – and achieve – your successful business exit!

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